

PAGE 1 OF 4				PROGRAM B 7 0 2 - S				OSBORN PRINTING Bigerville, Pennsylvania UNIT RATE COST				P. S. ENTERPRISES Temple Hills, Maryland UNIT RATE COST			
NATIONAL OCEANIC AND ATMOSPHERIC ADMINISTRATION (NOAA) PROGRAM B702-S		D S K ENTERPRISES BASIS OF AWARD		MARLIN GRAPHICS Baltimore, Maryland UNIT RATE COST		MCDONALD & EUDY Temple Hills, Maryland UNIT RATE COST		OSBORN PRINTING Bigerville, Pennsylvania UNIT RATE COST		P. S. ENTERPRISES Temple Hills, Maryland UNIT RATE COST		OSBORN PRINTING Bigerville, Pennsylvania UNIT RATE COST		P. S. ENTERPRISES Temple Hills, Maryland UNIT RATE COST	
I	NEGATIVES:														
(a)	Base Negatives:														
(1)	Page-Size Unit . . .														
(1)	FORMAT A-----	12	3.00	36.00	4.00	48.00	5.00	60.00	3.00	36.00	3.00	36.00			
(2)	FORMAT B-----	8	3.75	30.00	6.00	48.00	5.00	40.00	3.65	29.20	4.00	32.00			
	<i>Illustration Negatives:</i>														
(b)	Line-----	3	4.00	12.00	5.00	15.00	8.00	24.00	5.00	15.00	4.00	12.00			
(c)	Square-Finish Halftone-----	6	7.00	42.00	15.00	90.00	13.00	78.00	7.25	43.50	9.00	54.00			
(d)	Comb-Line/Halftone-----	2	20.00	40.00	25.00	50.00	25.00	50.00	20.00	40.00	15.00	30.00			
(e)	Composite Dylux or similar proofs . . . each page-size unit . . .														
(1)	FORMAT A-----	2	8.00	16.00	7.00	14.00	10.00	20.00	2.00	4.00	10.00	20.00			
(2)	FORMAT B-----	2	10.00	20.00	9.00	18.00	15.00	30.00	2.50	5.00	15.00	30.00			
(f)	Chromalin or similar proofs . . . per trim/ page-size unit . . .														
(1)	FORMAT A-----	1	80.00	80.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00			
(2)	FORMAT B-----	4	85.00	340.00	250.00	1,000.00	50.00	200.00	40.00	160.00	50.00	200.00			
II	PRINTING & BINDING:														
(a)	Printing in a Single Ink Color . . . per side . . .														
	<i>MAKEREADY/SETUP:</i>														
(1)	FORMAT A-----	6	65.00	390.00	70.00	420.00	75.00	450.00	70.00	420.00	75.00	450.00			
(2)	FORMAT B-----	34	65.00	2,210.00	90.00	3,060.00	75.00	2,550.00	70.00	2,380.00	85.00	2,890.00			
(3)	FORMAT A-----	2000	90.00	180,000.00	0.80	1,600.00	0.85	1,760.00	0.88	1,760.00	0.95	1,900.00			
(4)	FORMAT B-----	11000	90.00	990,000.00	0.80	8,800.00	0.85	9,350.00	0.88	9,680.00	0.95	10,450.00			
(b)	Each Add'l Ink Color . . . per side . . .														
(1)	FORMAT A-----	4	60.00	240.00	70.00	280.00	75.00	300.00	70.00	280.00	70.00	280.00			
(2)	FORMAT B-----	17	60.00	1,020.00	90.00	1,530.00	75.00	1,275.00	70.00	1,190.00	70.00	1,190.00			
(3)	FORMAT A-----	200	0.30	60.00	0.80	160.00	0.85	170.00	0.30	60.00	0.60	120.00			
(4)	FORMAT B-----	850	0.40	340.00	0.90	765.00	0.85	722.50	0.40	340.00	0.60	510.00			
(c)	Varnish . . . per side . . .														
	<i>MAKEREADY/SETUP:</i>														
(1)	FORMAT A-----	1	125.00	125.00	125.00	125.00	125.00	100.00	100.00	45.00	45.00	75.00			
(2)	FORMAT B-----	3	150.00	450.00	150.00	450.00	100.00	300.00	45.00	135.00	105.00	315.00			
(3)	FORMAT A-----	50	2.50	125.00	1.50	75.00	2.00	100.00	1.00	50.00	1.00	50.00			
(4)	FORMAT B-----	150	3.00	450.00	2.00	300.00	2.00	300.00	2.00	300.00	2.00	300.00			
(d)	Lamination . . . per side . . .														
(1)	FORMAT A-----	1	200.00	200.00	200.00	200.00	300.00	300.00	200.00	200.00	100.00	100.00			
(2)	FORMAT B-----	3	300.00	900.00	250.00	750.00	300.00	900.00	200.00	600.00	150.00	450.00			
(3)	FORMAT A-----	50	8.00	400.00	15.00	750.00	6.00	300.00	1.45	72.50	10.00	500.00			
(4)	FORMAT B-----	150	10.00	1,500.00	20.00	3,000.00	6.00	900.00	1.95	292.50	15.00	2,250.00			
III	<i>MAKEREADY/SETUP:</i>														
(a)	White Offset Back 90g/m ² (50-lbs) . . .														
(1)	FORMAT A-----	100	0.50	50.00	0.50	50.00	0.60	60.00	0.45	45.00	0.55	55.00			
(2)	FORMAT B-----	1900	0.90	1,710.00	0.70	1,330.00	0.63	1,197.00	0.75	1,425.00	0.70	1,330.00			
(b)	White 25% Bond 75 g/m ² (20-lbs) . . .														
(2)	FORMAT B-----	300	3.40	1,020.00	2.50	750.00	1.75	525.00	2.21	633.00	1.90	570.00			
(c)	Colored Writing 75 g/m ² (20-lbs) . . .														
(2)	FORMAT B-----	1500	1.00	1,500.00	1.20	1,800.00	0.90	1,350.00	1.32	1,980.00	0.90	1,350.00			
(d)	White No. 1 Coated Text 150 g/m ² (100-lbs) . . .														
(2)	FORMAT B-----	100	7.80	780.00	6.50	650.00	4.00	400.00	1.86	186.00	2.80	280.00			
(e)	White Vellum-Finish Cover 135 g/m ² (50-lbs) . . .														
(2)	FORMAT B-----	100	4.00	400.00	3.50	350.00	3.25	325.00	3.09	309.00	1.90	190.00			
(f)	Colored Vellum-Finish Cover 135 g/m ² (50-lbs) . . .														
(2)	FORMAT B-----	2000	4.15	8,300.00	4.50	9,000.00	4.00	8,000.00	4.54	9,080.00	4.45	8,900.00			
TITLE: FOLDERS, FLYERS, POSTERS, & 1-PART FORMS TERM: AUGUST 1, 1999 TO JULY 31, 2000	PAGE 2 OF 4												PAGE 2 OF 4	PROGRAM B 7 0 2 - S	

NATIONAL OCEANIC AND ATMOSPHERIC ADMINISTRATION (NOAA) PROGRAM B702-S		D S K ENTERPRISES BASIS OF AWARD	MARLIN GRAPHICS Baltimore, Maryland COST	MCDONALD & EUDY Temple Hills, Maryland COST	OSBORN PRINTING Bigerville, Pennsylvania COST	702-SLs ENTERPRISES of 2 Temple Hills, Maryland UNIT RATE
III	PAPER: (PER 100 LEAVES). (<i>cont'd.</i>)					
(g)	White Matte Coated Cover 175 g/m ² (65-lbs) . . .	50	5.00	250.00	5.20	260.00
(2)	FORMAT B.....				4.00	200.00
(h)	White Matte Coated Cover 215 g/m ² (80-lbs) . . .	50	6.00	300.00	6.20	310.00
(2)	FORMAT B.....				4.00	200.00
(i)	White Litho Coated Cover 215 g/m ² (80-lbs) . . .	50	6.00	300.00	5.25	262.50
(2)	FORMAT B.....				3.99	199.50
(j)	White Ledger 120 g/m ² (32-lbs) . . .	100	5.00	500.00	6.20	620.00
(2)	FORMAT B.....				4.00	400.00
(k)	White Ledger 165 g/m ² (44-lbs) . . .	50	3.00	150.00	2.20	110.00
(2)	FORMAT B.....				3.00	150.00
(l)	White Index 200 g/m ² (110-lbs) . . .	50	3.00	150.00	2.80	140.00
(1)	FORMAT A.....				3.00	150.00
(m)	Colored Index 200 g/m ² (110-lbs) . . .	100	2.00	200.00	1.80	180.00
(2)	FORMAT B.....				2.50	250.00
IV	ADDITIONAL OPERATIONS:					
(a)	Shrink-Film Packaging . . . each package . . .	1600	0.20	320.00	0.20	320.00
(1)	FORMAT A.....				0.15	240.00
(2)	FORMAT B.....				0.25	1,540.00
(b)	Drilling (each run).....per 100 leaves.....	7000	0.22	1,540.00	0.15	1,750.00
(c)	Folding - Up to 3-Folds (parallel, angle, comb.) . . .	178	0.20	35.60	0.04	7.12
(d)	Folding - Over 3 up to 6-Folds (parallel, angle, comb.) . . . per 100 pieces . . .	20	4.00	80.00	4.00	80.00
(1)	FORMAT A.....				6.00	120.00
(2)	FORMAT B.....				7.00	75.00
(e)	Folding - Over 3 up to 6-Folds (parallel, angle, comb.) . . . per 100 pieces . . .	105	5.00	525.00	6.00	630.00
(1)	FORMAT A.....				8.00	56.00
(2)	FORMAT B.....				9.00	315.00
(e)	Padding.....per 100 leaves.....	7	5.00	35.00	6.00	42.00
(f)	Padding.....per 100 leaves.....	35	6.75	236.25	8.00	280.00
(g)	PACKING, SEALING, & DISTRIBUTION:	6	15.00	90.00	12.00	72.00
(a)	Single/Multiple Copies Kraft (up to 200 leaves).....per envelope.....	40	0.35	14.00	0.40	16.00
(b)	Single/Multiple Copies over 200 leaves, Max., 6.3 kg (14-lbs).....per bag/bundle.....	10	1.00	10.00	1.25	12.50
(c)	Packing and Sealing Shipping Containers, up to 20.4 kg (45-lbs).....per container.....	256	1.25	320.00	1.50	384.00
(d)	Packing and Sealing Mailing Tubes.....per tube.....	10	4.00	40.00	3.50	40.00
(e)	Palletizing.....per pallet.....	3	15.00	45.00	15.00	45.00
VI	PREMIUM PAYMENTS: (SEE % INCREASE).					
	CONTRACTOR'S SUBTOTAL			\$1,197,926.85	\$43,251.62	\$36,981.70
	CONTRACTOR'S PAPER PRICE			\$15,610.00	\$15,990.00	\$13,507.00
	SUBTOTAL LESS PAPER			\$1,182,316.85	\$27,261.62	\$23,474.70
	ACCELERATED SCHEDULE			354,695.06	8,178.49	7,042.41
	PERCENTAGE INCREASE			20.00%	1,635.70	10.00%
				70,939.01	704.24	8.00%
	SUBTOTAL PLUS PERCENTAGE INCREASE			1,268,865.86	44,987.32	37,665.94
	DISCOUNT			2.00%	25,377.32	376.86
	DISCOUNTED TOTALS			1,243,488.54	44,987.32	37,399.08
	AWARDED					